



14 May 2018

NEWS RELEASE

CONTACT

Deanna Harms, EVP, Greteman Group
316.263.1004, ext. 111
316.214.3467 cell
dharms@gretemangroup.com

APPROVED FOR RELEASE MAY 14, 2018

Aviation Partners Launches APIJET Data Service Airliners Become Smart Aircraft and Achieve Near Immediate Payback

SEATTLE, Wash. – Aviation Partners and iJet Technologies — have launched a joint venture called APIJET. The APIJET suite of connected on-aircraft and ground-based analytics and applications is a low cost, high value commercial aviation data service that helps airlines drive new operating efficiencies and cost savings across all organizational units.

“At Aviation Partners we’re always looking for ways to bring efficiency improvements to our customers. We believe we’ve found that again by combining iJet’s technology with our understanding of the unique ways different airlines operate,” says Joe Clark, founder of Aviation Partners, Inc.

Improved Efficiencies Reduce Risk and Costs

The APIJET data service turns any airliner into a Smart Aircraft™, from legacy aircraft designed 40 years ago to brand new models rolling off the line today. With real-time visibility of on-aircraft data, alerting and information distribution across an airline, aircraft can be more deeply integrated into all operational systems.

“APIJET combines the industry knowledge, credibility and market access of Aviation Partners with the power and effectiveness of iJet’s technology to get real-time information across an airline to people who can take action immediately,” says Tom Gibbons, president, Aviation Partners 2.

Save Now and Later by Putting Data to Work

With no capital expenditure and quick deployment time, the service accelerates the return on investment (ROI) for an airline. This starts with a payback period as short as two months and grows to a return of several multiples above the monthly service cost within the first two years.

“Airlines can tap into timely, logic-driven insights that are both predictive and preventive,” says John Schramm, APIJET CEO. “With the APIJET service, airlines can control and utilize their data to begin saving money the minute the service starts flying, even across a mixed fleet; and it’s flying now on several aircraft types.”

APIJET will be attending the Aircraft Commerce MRO/Flight Ops IT Conference in Amsterdam, June 5-6, and will be hosting a workshop at the International Air Transport Association (IATA) Aviation Data Symposium in Berlin, June 19-20.

To learn more about APIJET, visit www.apijet.com.

PHOTOGRAPHY FOR DOWNLOAD

<http://bit.ly/2rEqJ9d>